



KANSAS CITY ART STATUARY, INC.

RE: David's Concrete Innovations Purchase of Kansas City Art Statuary

We are proud to announce Kansas City Art Statuary, Inc. has been purchased by DCI which operates David's Patio, Ltd. DCI will offer the entire Kansas City Art product line with the same quality and customer service we have provided over the last several years. Products will continue to be available during the transition and production will begin at David's Texas plant in early October.

David's, based outside of Fort Worth, TX, began producing ornamental concrete in 1962. Established, owned and operated by David Grimmett, the company grew dramatically in the 90s and early 2000s as a result of expanding production to include concrete blocks and other related concrete products. David's acquisition of Kansas City Art Statuary serves as a launching pad for the company's strategic initiative to grow its statuary division and expand its independent garden center marketing base.

Many aspects of Kansas City Art Statuary will remain the same with a commitment to continuous improvement.

- The entire Kansas City Art Statuary product line and colors will be available and sold as a division of David's.
- The emphasis on product quality will continue. The same mix design, finishing processes and stains will be used to produce Kansas City Art Statuary products. David's will continue the one year warranty policy.
- Customer service will continue to be a focus. Short lead times, high fill rates, dependable projected ship dates and responsiveness will be priorities. When you call David's you will not get an automated attendant.
- David's will continue Kansas City Art Statuary's commitment to new products as a full complement of new items, including many small and medium sized fountains, are nearly ready to be released.
- Terms and conditions, including early buy promotions, will be the same.
- Delivered pricing will stay the same as shipping zones will not be changed.
- Most rep and distributor relationships will remain.
- The entrepreneurial style, involvement and accessibility of ownership will not change. Owner Cecilia Grimmett, Mark O'Reilly and Jacki O'Reilly are actively involved in the day to day operations of David's.

We will assist David's leadership in the transition and believe our loyal customers are in good hands for the future. The David's team is poised to continue the Kansas City Art Statuary story and is committed to providing quality product and excellent customer service. We are taking orders for 2011 and you will be contacted in the next several weeks to discuss your 2011 ornamental concrete plans and answer any questions you may have.